**Zouheir Chalouf**

**Website:** <https://zouheirc.github.io/Zouheir/>  
Wheeling, IL | (224) 522-1124 | [Zouheir-c@hotmail.com](mailto:Zouheir-c@hotmail.com) | Open To Relocation



**Summary**

Front end web developer skilled in HTML5 CSS3 JavaScript.

**Technical Skills:**

HTML5 | CSS | Bootstrap | JavaScript | jQuery | GitHub | EJS | Node.js | MongoDB | SQL | REST API | Sales Logics | CRM | Jira & Confluence

**Key Skills:**

* Excellent communication skills
* Self-motivated to continuously expand personal/professional knowledge
* Team player & fast learner
* Fluent in English and Arabic

Special Training Courses:

* Full Stack Web Development 2020 Udemy
* Business Analysis Fundamentals 2020 Udemy
* IT Business Analyst Workshop (Waterfall & Agile Scrum) 2018, on-site USA-Illinois
* Jira & Confluence

Career Break/Transition Period **08/2015 – Present**

* Relocated to from Qatar to the US
* Began working as a Driver with Lyft & Uber proving customer service and tracking mileage maintenance needs, and in Excel
* Enrolled in technical trainings to jump start new career opportunities in web development

**PROFESSIONAL EXPERIENCE**

**Senior Leasing Consultant**

**AlFardan Group, Doha - Qatar 10/2012 – 07/2015**

* Responsible for insuring the “model” apartments and target apartments are ready for show
* Maintained work areas and office in clean and orderly manner: need to have an awareness of the “curb appeal” of the property
* Developed and maintain an on-going resident retention program under direction of the community manager

**Business Consultant 04/2011 – 09/2012**

**SKS, Doha, Qatar**

* Maintained and developed relationships with existing customers via meetings, telephone calls and emails by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements
* Established business relations with the corporate sector and developed new sales strategies
* Participated in the development, negotiation, implementation, and maintenance of contractual arrangements

Relocated to Qatar and transitioned to new role at SKS

**Account Manager 06/2006 – 12/2010**

**New Horizons, Dubai, UAE**

* Researched and recommended new opportunities including profit and service improvements
* Developed qualifying leads and closing sales
* Maximized the levels of repeat business being generated by the relationship
* Identified new markets and business opportunities

**Education**

Bachelor in Business Administration, Lebanese American University Beirut, Lebanon, 2009